

REAL ESTATE AGENT TOOL KIT

TOOLS TO HELP YOUR BUYERS

BUY VS. RENT ANALYSIS

For renters who think they can't afford to buy. Let us run the numbers for you. This is a detailed analysis comparing the cost of buying to the cost of renting.

MORTGAGE CALCULATORS

Estimate monthly principal & Interest payment. Get a quick buy vs. rent comparison, and more. www.BlueSkyeLoans.com Select "Learn" -> "Mortgage Calculators" or contact us. Mortgage calculations are what we do.

COMMUNITY REPORT CARD (COUNTY)

For buyers considering moving to the area. Get stats on the demographics, education, labor force, housing data and crime.

CLOSING COST ESTIMATOR

For a quick closing cost and pre-paids estimate for your buyers. Also good for negotiating seller credits.

PRE-CONTRACT APPROVALS

For Buyers with unusual circumstances, or to outshine other bids. Pre-contract approvals are as close to cash as you can get. Take concerns about the buyers approval off the table. The borrower is fully underwritten with the home TBD!

REAL ESTATE REPORT CARD (COUNTY)

For buyers interested in the economic well-being of the area. Also shows forecasted home appreciation for the area.

DETAILED HOME VALUE ESTIMATOR

For an in-depth report on a home's value based on recent comparable sales, *before* you make the offer!

APPROVED CONDO LIST

For Condo shopping. Know which condos are approved for FHA, USDA, VA and Conventional.

INVESTMENT PROPERTY ANALYZER

For Investors. Shows estimated annual cash flow, return on investment (ROI) and more.

APPRECIATION/ROI FORECAST (COUNTY)

Shows forecasted appreciation and return on investment (ROI) based on a specific purchase price, down payment and estimated closing costs.

TOOLS TO HELP YOUR SELLERS

DETAILED HOME VALUE ESTIMATOR

Help sellers have a realistic idea of what their home will sell for based on a 3rd party, unbiased report. This is a good back up to your CMA and about as close to an appraisal as you can get without an appraiser.

PERSONALIZED LISTING SHEETS

Includes your personalized listing photos, description and contact info combined with 3 loan products and payment estimates.

ONSITE PRE-QUALS

Your best lead is the one right in front of you. Arrange to have a Blue Skye Lending Mortgage Loan Originator attend your Open Houses and pre-qualify potential buyers.

BUYDOWN CALCULATORS

Want to compete with builders incentives? Have your seller offer to buydown the buyers interest rate. We'll show you the options.

POWER TOOLS FOR PROS

BLUE SKYE LENDING'S EXPERTISE

Blue Skye Lending was established in 2006. We are a local Mortgage Broker, specializing in Florida. We have a ton of mortgage knowledge and expertise which translates into closing more deals. Kind of like with the old carpenter, we're not just creating a façade, you can expect a quality masterpiece.

BLUE SKYE LENDING'S TRUSTED PRE-QUAL, PRE-APPROVALS AND TBD APPROVALS

Blue Skye Lending has been voted the area's Best Lender for numerous years. Locals trust us to provide quality advice. We like our clients, and they like us. We're not sending them shopping for a home they can't qualify for. Your buyers and sellers can rest assured our clients are truly qualified before we send a letter.

BLUE SKYE LENDING'S WHOLESALE LENDERS

Blue Skye Lending has wholesale relationships with multiple lenders. Why does this matter? Aside from allowing us to shop rates, it also allows us to be able to get more loans approved. Not all 30-year fixed loans are the same: One lender may turn down a loan while another is completely fine with it. It's our job to find the right lender for your buyer.

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Together, we succeed!

